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Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements

OMB No 1545-0047

2008

Open to Public Inspection

A For the 2008 calendar year, or tax year beginning 01-01-2008 and ending 12-31-2008

B Check if applicable
- ☐ Address change
- ☐ Name change
- ☐ Initial return
- ☐ Termination
- ☐ Amended return
- ☐ Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
AMERICAN PETROLEUM INSTITUTE

Doing Business As

Number and street (or P O box if mail is not delivered to street address) | Room/suite
1220 L STREET NW

City or town, state or country, and ZIP + 4
WASHINGTON, DC 20005

D Employer identification number
13-0433430

E Telephone number
(202) 682-8350

G Gross receipts $ 320,369,927

F Name and address of Principal Officer
JACK N GERARD
1220 L STREET NW
WASHINGTON, DC 20005

H(a) Is this a group return for affiliates? ☐ Yes ☑ No

H(b) Are all affiliates included? ☐ Yes ☐ No
(If "No," attach a list See instructions)

H(c) Group Exemption Number ▶

I Tax-exempt status ☑ 501(c) (6) ◀ (insert no) ☐ 4947(a)(1) or ☐ 527

J Web site: ▶ www api org

K Type of organization ☑ Corporation ☐ trust ☐ association ☐ other ▶

L Year of Formation 1919

M State of legal domicile DC

Part I Summary

Activities & Governance

1 Briefly describe the organization's mission or most significant activities

SEE SCHEDULE O THE MISSION OF THE AMERICAN PETROLEUM INSTITUTE (API) IS TO INFLUENCE PUBLIC POLICY IN SUPPORT OF A STRONG, VIABLE U S OIL AND NATURAL GAS INDUSTRY ESSENTIAL TO MEET THE ENERGY NEEDS OF CONSUMERS IN AN EFFICIENT, ENVIRONMENTALLY RESPONSIBLE MANNER

2 Check this box ☐ if the organization discontinued its operations or disposed of more than 25% of its assets

3	Number of voting members of the governing body (Part VI, line 1a)	3	65
4	Number of independent voting members of the governing body (Part VI, line 1b)	4	64
5	Total number of employees (Part V, line 2a)	5	271
6	Total number of volunteers (estimate if necessary)	6	6,200
7a	Total gross unrelated business revenue from Part VIII, line 12, column (C)	7a	3,938,555
b	Net unrelated business taxable income from Form 990-T, line 34	7b	116,625

			Prior Year	Current Year
Revenue	8	Contributions and grants (Part VIII, line 1h)		0
	9	Program service revenue (Part VIII, line 2g)	194,271,085	199,786,415
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	3,540,860	3,852,995
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	92,097	323,158
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	197,904,042	203,962,568
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)		6,168,701
	14	Benefits paid to or for members (Part IX, column (A), line 4)		0
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	33,987,209	41,094,491
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		0
	b	(Total fundraising expenses, Part IX, column (D), line 25 0)		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24f)	153,066,650	146,092,748
	18	Total expenses—add lines 13–17 (must equal Part IX, line 25, column (A))	187,053,859	193,355,940
	19	Revenue less expenses Subtract line 18 from line 12	10,850,183	10,606,628

			Beginning of Year	End of Year
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	107,802,138	111,646,922
	21	Total liabilities (Part X, line 26)	73,260,310	87,554,847
	22	Net assets or fund balances Subtract line 21 from line 20	34,541,828	24,092,075

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge

Please Sign Here

****** | 2009-11-10
Signature of officer | Date

JACK N GERARD PRESIDENT AND CEO
Type or print name and title

Paid Preparer's Use Only

Preparer's signature ▶ | Date | Check if self-empolyed ▶ ☐ | Preparer's PTIN (See Gen Inst)

Firm's name (or yours if self-employed), address, and ZIP + 4 ▶
Tate and Tryon
805 15th Street NW Suite 900
Washington, DC 20005

EIN ▶

Phone no ▶ (202) 293-2200

May the IRS discuss this return with the preparer shown above? (See instructions) ☑ Yes ☐ No

Part III **Statement of Program Service Accomplishments** (See the instructions.)

1 Briefly describe the organization's mission

See Additional Data Table

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? . . . . . ☐ Yes ☑ No

If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting or make significant changes in how it conducts any program services? . . . . . ☐ Yes ☑ No

If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code) (Expenses $ including grants of $) (Revenue $)

ADVOCACY- API speaks for the petroleum industry before Congress, the executive branch of government, state legislatures, and the news media It negotiates with regulatory agencies, represents the industry in court and participates in coalitions -- building the grassroots support that encourages Congress, the White House and state legislators to act API also strives to enhance its members' standing on the environmental, health and safety issues that are central to the public's perception of the industry and its products

4b (Code) (Expenses $ including grants of $) (Revenue $)

INFORMATION- API IS THE SOURCE FOR INFORMATION ABOUT THE PETROLEUM INDUSTRY IT UNDERTAKES THE SCIENTIFIC AND ECONOMIC ANALYSIS THAT IS THE FOUNDATION FOR THE INDUSTRY'S STANCE ON THE CURRENT ISSUES IT COLLECTS AND COMPILES STATISTICS AND IS WITHOUT PEER IN FINDING AND PROVIDING INDUSTRY-SPECIFIC INFORMATION FOR PEOPLE WHO NEED IT

4c (Code) (Expenses $ including grants of $) (Revenue $)

INDUSTRY OPERATIONS- API has set standards for the U S petroleum industry since its founding in 1919 In the global marketplace, these same standards are becoming international standards, and API's involvement in international events and organizationS is growing More than 500 API standards are now used throughout the world Many of these standards are now a part of both federal and state regulations

4d Other program services (Describe in Schedule O)

(Expenses $ including grants of $) (Revenue $)

4e Total program service expenses $ *Must equal Part IX, Line 25, column (B).*

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? *If "Yes," complete Schedule A*	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2		No
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? *If "Yes," complete Schedule C, Part I*	3		No
4	Section 501(c)(3) organizations Did the organization engage in lobbying activities? *If "Yes," complete Schedule C, Part II*	4		
5	Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? *If "Yes," complete Schedule C, Part III*	5	Yes	
6	Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? *If "Yes," complete Schedule D, Part I*	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? *If "Yes," complete Schedule D, Part II*	7		No
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? *If "Yes," complete Schedule D, Part III*	8		No
9	Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? *If "Yes," complete Schedule D, Part IV*	9		No
10	Did the organization hold assets in term, permanent,or quasi-endowments? *If "Yes," complete Schedule D, Part V*	10		No
11	Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? *If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable*	11	Yes	
12	Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? *If "Yes," complete Schedule D, Parts XI, XII, and XIII*	12	Yes	
13	Is the organization a school as described in section 170(b)(1)(A)(ii)? *If "Yes," complete Schedule E*	13		No
14a	Did the organization maintain an office, employees, or agents outside of the U S ?	14a	Yes	
b	Did the organization have aggregate revenues or expenses of more than $10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? *If "Yes," complete Schedule F, Part I*	14b	Yes	
15	Did the organization report on Part IX, column (A), line 3, more than $5,000 of grants or assistance to any organization or entity located outside the United States? *If "Yes," complete Schedule F, Part II*	15	Yes	
16	Did the organization report on Part IX, column (A), line 3, more than $5,000 of aggregate grants or assistance to individuals located outside the United States? *If "Yes," complete Schedule F, Part III*	16		No
17	Did the organization report more than $15,000 on Part IX, column (A), line 11e? *If "Yes," complete Schedule G, Part I*	17		No
18	Did the organization report more than $15,000 total on Part VIII, lines 1c and 8a? *If "Yes," complete Schedule G, Part II*	18		No
19	Did the organization report more than $15,000 on Part VIII, line 9a? *If "Yes," complete Schedule G, Part III*	19		No
20	Did the organization operate one or more hospitals? *If "Yes," complete Schedule H*	20		No
21	Did the organization report more than $5,000 on Part IX, column (A), line 1? *If "Yes," complete Schedule I, Parts I and II*	21	Yes	
22	Did the organization report more than $5,000 on Part IX, column (A), line 2? *If "Yes," complete Schedule I, Parts I and III*	22		No
23	Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? *If "Yes," complete Schedule J*	23	Yes	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than $100,000 as of the last day of the year, that was issued after December 31, 2002? *If "Yes," answer questions 24b–24d and complete Schedule K. If "No," go to question 25*	24a		No
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? *If "Yes," complete Schedule L, Part I*	25a		
b	Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? *If "Yes," complete Schedule L, Part I*	25b		
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? *If "Yes," complete Schedule L, Part II*	26		No
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? *If "Yes," complete Schedule L, Part III*	27		No

Part IV **Checklist of Required Schedules** *(Continued)*

			Yes	No
28	During the tax year, did any person who is a current or former officer, director, trustee, or key employee			
a	Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? *If "Yes," complete Schedule L, Part IV*	**28a**	Yes	
b	Have a family member who had a direct or indirect business relationship with the organization? *If "Yes," complete Schedule L, Part IV*	**28b**		No
c	Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? *If "Yes," complete Schedule L, Part IV*	**28c**	Yes	
29	Did the organization receive more than $25,000 in non-cash contributions? *If "Yes," complete Schedule M*	**29**		No
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? *If "Yes," complete Schedule M*	**30**		No
31	Did the organization liquidate, terminate, or dissolve and cease operations? *If "Yes," complete Schedule N, Part I*	**31**		No
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? *If "Yes," complete Schedule N, Part II*	**32**		No
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? *If "Yes," complete Schedule R, Part I*	**33**		No
34	Was the organization related to any tax-exempt or taxable entity? *If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1*	**34**		No
35	Is any related organization a controlled entity within the meaning of section 512(b)(13)? *If "Yes," complete Schedule R, Part V, line 2*	**35**		No
36	501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? *If "Yes," complete Schedule R, Part V, line 2*	**36**		
37	Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? *If "Yes," complete Schedule R, Part VI*	**37**		No

Part V Statements Regarding Other IRS Filings and Tax Compliance

				Yes	No
1a	Enter the number reported in Box 3 of Form 1096, *Annual Summary and Transmittal of U.S. Information Returns. Enter -0-* if not applicable	1a 222			
b	Enter the number of Forms W-2G included in line 1a *Enter -0-* if not applicable	1b 0			
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		1c	Yes	
2a	Enter the number of employees reported on Form W-3, *Transmittal of Wage and Tax Statements* filed for the calendar year ending with or within the year covered by this return	2a 271			
b	If at least one is reported in 2a, did the organization file all required federal employment tax returns? **Note:** *If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.*		2b	Yes	
3a	Did the organization have unrelated business gross income of $1,000 or more during the year covered by this return?		3a	Yes	
b	If "Yes," has it filed a Form 990-T for this year? *If "No," provide an explanation in Schedule O*		3b	Yes	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		4a	Yes	
b	If "Yes," enter the name of the foreign country CH See the instructions for exceptions and filing requirements for **Form TD F 90-22.1,** *Report of Foreign Bank and Financial Accounts.*				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		No
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		5b		No
c	If "Yes," to 5a or 5b, did the organization file Form 8886-T, *Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction?*		5c		
6a	Did the organization solicit any contributions that were not tax deductible?		6a	Yes	
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		6b	Yes	
7	*Organizations that may receive deductible contributions under section 170(c).*				
a	Did the organization provide goods or services in exchange for any quid pro quo contribution of $75 or more?		7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		7c		
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		7f		
g	For all contributions of qualified intellectual property, did the organization file Form 8899 as required?		7g		
h	For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required?		7h		
8	*Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.* Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year?		8		
9	*Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.*				
a	Did the organization make any taxable distributions under section 4966?		9a		
b	Did the organization make a distribution to a donor, donor advisor, or related person?		9b		
10	*Section 501(c)(7) organizations.* Enter				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations Enter				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them)	11b			
12a	*Section 4947(a)(1) non-exempt charitable trusts.* Is the organization filing Form 990 in lieu of Form 1041?		12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			

Part VI **Governance, Management, and Disclosure** ***(Sections A, B, and C request information about policies not required by the Internal Revenue Code.)***

Section A. Governing Body and Management

				Yes	No
	For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions.				
1a	Enter the number of voting members of the governing body	1a	65		
b	Enter the number of voting members that are independent	1b	64		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		Yes	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person?	3			No
4	Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed?	4		Yes	
5	Did the organization become aware during the year of a material diversion of the organization's assets?	5			No
6	Does the organization have members or stockholders?	6		Yes	
7a	Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body?	7a		Yes	
b	Are any decisions of the governing body subject to approval by members, stockholders, or other persons?	7b			No
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following				
a	the governing body?	8a		Yes	
b	each committee with authority to act on behalf of the governing body?	8b		Yes	
9a	Does the organization have local chapters, branches, or affiliates?	9a		Yes	
b	If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization?	9b		Yes	
10	Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990	10			No
11	Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O	11			No

Section B. Policies

			Yes	No
12a	Does the organization have a written conflict of interest policy? *If "No", go to line 13*	12a	Yes	
b	Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Yes	
c	Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done	12c	Yes	
13	Does the organization have a written whistleblower policy?	13	Yes	
14	Does the organization have a written document retention and destruction policy?	14	Yes	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision			
a	The organization's CEO, Executive Director, or top management official?	15a	Yes	
b	Other officers or key employees of the organization?	15b	Yes	
	Describe the process in Schedule O			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?	16b		

Section C. Disclosure

17 List the States with which a copy of this Form 990 is required to be filed DC

18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection Indicate how you make these available Check all that apply

☐ own website ☐ another's website ☑ upon request

19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table

20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

JOHN ROBERTSON
1220 L Street NW
Washington, DC 20005
(202) 682-8379

Part VII **Compensation of Officers, Directors,Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors**

Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed Use Schedule J-2 if additional space is needed
* List all of the organization's **current** officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees Enter -0- in columns (D), (E), and (F) if no compensation was paid

* List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than $100,000 from the organization and any related organizations

* List all of the organization's **former** officers, key employees, or highest compensated employees who received more than $100,000 of reportable compensation from the organization and any related organizations

* List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than $10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

☐ Check this box if the organization did not compensate any officer, director, trustee or key employee

(A) Name and Title	**(B)** Average hours per week	**(C)** Position (check all that apply)						**(D)** Reportable compensation from the organization (W-2/1099MISC)	**(E)** Reportable compensation from related organizations (W- 2/1099-MISC)	**(F)** Estimated amount of other compensation from the organization and related organizations
		Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former			
ALI ABUALI , BOARD MEMBER	50	X						0	0	0
WILLIAM E ALBRECHT , BOARD MEMBER	50	X						0	0	0
JOSEPH ALVARDO , BOARD MEMBER	50	X						0	0	0
PHILIP F ANSCHUTZ , BOARD MEMBER	50	X						0	0	0
THOMAS A Bannigan , BOARD MEMBER	50	X						0	0	0
Dalton J Boutte , BOARD MEMBER	50	X						0	0	0
JOHN A CARRIG , board member	50	X						0	0	0
Clarence Cazalot , board member	50	X						0	0	0
GERMAN CURA , board member	50	X						0	0	0
PATRIck D Daniel , board member	50	X						0	0	0
CLAIBORNE P DEMING , board member	50	X						0	0	0
JOHN M Duty , board member	50	X						0	0	0
RANDALL K Eresman , board member	50	X						0	0	0
Sheldon R Erikson , board member	50	X						0	0	0
TImothy C Felt , board member	50	X						0	0	0
JAMES L Gallogly , board member	50	X						0	0	0
BRUCE C Gottwald , board member	50	X						0	0	0
JAMES T HACKETT , board member	50	X						0	0	0
FREDERic C Hamilton , board member	50	X						0	0	0
GARY R Heminger , board member	50	X						0	0	0
STEVEN B Hinchman , board member	50	X						0	0	0
KEVIN M Hostler , board member	50	X						0	0	0
RAY L Hunt , board member	50	X						0	0	0
HERBERT W HUNT , board member	50	X						0	0	0
RAY R Irani , board member	50	X						0	0	0
SIDNEY J Jansma , board member	50	X						0	0	0
AV Jones , board member	50	X						0	0	0
JAMES F Justiss , board member	50	X						0	0	0
GEORGE Kirkland , board member	50	X						0	0	0
JACK N GERARD , PRESIDENT AND CEO	40 00	X		X				665,822	0	974,980
BYRON M CAVANEY JR , PRESIDENT AND CEO	40 00	X		X				2,030,240	0	664,627
KARL F KURZ , BOARD MEMBER	50	X						0	0	0
ZIAD LABBAN , BOARD MEMBER	50	X						0	0	0
VIRGINIA B LAZENBY , BOARD MEMBER	50	X						0	0	0
DAVID J LESAR , BOARD MEMBER	50	X						0	0	0
STEVE MALCOLM , BOARD MEMBER	50	X						0	0	0
ROBERT A MALONE , BOARD MEMBER	50	X						0	0	0
ANTHONY MAYER , BOARD MEMBER	50	X						0	0	0
JAMES P MCGREGOR , BOARD MEMBER	50	X						0	0	0
DANIEL F MCNEASE , BOARD MEMBER	50	X						0	0	0
JOHN MILLER , BOARD MEMBER	50	X						0	0	0
MERRILL A PETE MILLER , BOARD MEMBER	50	X						0	0	0
BJOURN MOLLER , BOARD MEMBER	50	X						0	0	0
JOHN MORGAN , BOARD MEMBER	50	X						0	0	0
JAMES J MULVA , BOARD MEMBER	50	X						0	0	0
RD DAN NELSON , BOARD MEMBER	50	X						0	0	0
JOSEPH H NETHERLAND , BOARD MEMBER	50	X						0	0	0
JAMES E NIELSON , BOARD MEMBER	50	X						0	0	0
JAMES J O'BRIEN , BOARD MEMBER	50	X						0	0	0
MARVIN ODUM , BOARD MEMBER	50	X						0	0	0
DAVID J O'REILY , BOARD MEMBER	50	X						0	0	0
ROBERT BOBBY L PARKER , BOARD MEMBER	50	X						0	0	0
LOUIS A RASPINO , BOARD MEMBER	50	X						0	0	0
THOMAS P RICHARDS , BOARD MEMBER	50	X						0	0	0
CORBIN J ROBERTSON , BOARD MEMBER	50	X						0	0	0
PETER J ROBERTSTON , BOARD MEMBER	50	X						0	0	0
DOUGLAS L ROCK , BOARD MEMBER	50	X						0	0	0
DAVID SEATON , BOARD MEMBER	50	X						0	0	0
KATHLEEN SHANAHAN , BOARD MEMBER	50	X						0	0	0
NORM J SZYDLOWSKI , BOARD MEMBER	50	X						0	0	0
HANK A TRUE , BOARD MEMBER	50	X						0	0	0
LEW O WARD , BOARD MEMBER	50	X						0	0	0
JONATHAN P WHITWORTH , BOARD MEMBER	50	X						0	0	0
DAVID WILLIAMS , BOARD MEMBER	50	X						0	0	0
REX W TILLERSON , CHAIRMAN OF THE BOARD	50	X		X				0	0	0
LARRY J NICHOLS , BOARD MEMBER AND TREASUR	50	X		X				0	0	0
JAMES E FORD , VICE PRESIDENT	40 00			X				684,967	0	128,658
JIM C CRAIG , VICE PRESIDENT	40 00			X				626,514	0	155,121
BRENDA S HARGETT , VICE PRESIDENT	40 00			X				561,825	0	112,254
MICHELE E RINN , CORPORATE SEC & GRP DIR	40 00			X				235,474	0	58,229
HARRY M NG , GENERAL COUNSEL & GRP DI	40 00				X			415,070	0	62,920
ROBERT L GRECO , GROUP DIRECTOR	40 00				X			400,173	0	77,591
DOUGLAS M MORRIS , GROUP DIRECTOR	40 00				X			294,249	0	102,410
MICHAEL L PLATNER , DIRECTOR	40 00				X			272,856	0	80,392
JOHN D MODINE , DIRECTOR	40 00				X			246,091	0	41,147
ERIN P THOMPSON , DIRECTOR	40 00				X			202,221	0	18,475
ALVIS TRUMAN HUNT , DIRECTOR	40 00					X		389,472	0	146,161
KENDRA L MARTIN , DIRECTOR	40 00					X		311,420	0	23,201
JOHN C FELMY , CHIEF ECONOMIST	40 00					X		238,428	0	53,675
KATHERINE E LEWIS , DIRECTOR	40 00					X		221,343	0	38,042
JOHN P KEREKES , EXECUTIVE DIRECTOR	40 00					X		216,109	0	89,600

Part VII Continued

(A) Name and Title	(B) Average hours per week	(C) Position (check all that apply): Individual Trustee or Director	Institutional Trustee	Officer	Key employee	Highest compensated employee	Former	(D) Reportable compensation from the organization (W-2/1099MISC)	(E) Reportable compensation from related organizations (W- 2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
1b Total . . . . . ▶								8,012,274	0	2,827,483

2 Total number of individuals (including those in 1a) who received more than $100,000 in reportable compensation from the organization ▶143

		Yes	No
3 Did the organization list any **former** officer, director or trustee, key employee, or highest compensated employee on line 1a? *If "Yes," complete Schedule J for such individual*	**3**		No
4 For any individual listed online 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than $150,000? *If "Yes," complete Schedule J for such individual*	**4**	Yes	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to the organization? *If "Yes," complete Schedule J for such person*	**5**		No

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than $100,000 of compensation from the organization

(A) Name and business address	(B) Description of services	(C) Compensation
DANIEL J EDELMAN INC 1875 EYE ST NW STE 900 WASHINGTON, DC 20006	ADVERTISING/PUB RELATIONS	75,207,455
CIGNA HEALTH CARE CGLIC-BLOOMFIELD EASC 5082 COLLECT CHICAGO, IL 60693	INSURANCE COVERAGE	6,002,195
HARRIS INTERACTIVE INC 23993 NETWORK PL CHICAGO, IL 60673	PUBLIC OPINION SURVEYS	2,767,725
DC NAVIGATORS LLC 901 7TH ST NW STE 200 WASHINGTON, DC 20001	COMMUNICATIONS	2,300,000
COORDINATING RESEARCH COUNCIL INC 3650 MANSELL RD STE 140 ALPHARETTA, GA 30222	RESEARCH	1,909,347

2 Total number of independent contractors (including those in 1) who received more than $100,000 in compensation from the organization . . . . . ▶ 106

Part VIII **Statement of Revenue**

			(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
Contributions, gifts, grants and other similar amounts	1a	Federated campaigns . . 1a				
	b	Membership dues 1b				
	c	Fundraising events 1c				
	d	Related organizations . . . 1d				
	e	Government grants (contributions) 1e				
	f	All other contributions, gifts, grants, and similar amounts not included above 1f				
	g	Noncash contributions included in lines 1a-1f $				
	h	**Total (Add lines 1a-1f)** . . . . . ▶				
Program Service Revenue		Business Code				
	2a	MEMBERSHIP DUES 900,099	159,493,855	159,493,855		
	b	CERTIFICATION PROGRAM 900,099	21,773,056	21,773,056		
	c	PUBLICAtions royalties 900,099	8,964,764	8,964,764		
	d	MEETING REVENUE 900,099	4,215,380	4,215,380		
	e	CERTIFICATION FEES 541,900	3,938,555		3,938,555	
	f	All other program service revenue	1,400,805	1,400,805		
	g	**Total. Add lines 2a-2f** . . . . . ▶ $ 199,786,415				
Other Revenue	3	Investment income (including dividends, interest other similar amounts) . . . . . ▶	2,969,730	2,969,730		
	4	Income from investment of tax-exempt bond proceeds . . ▶				
	5	Royalties				
		(i) Real / (ii) Personal				
	6a	Gross Rents				
	b	Less rental expenses				
	c	Rental income or (loss)				
	d	Net rental income or (loss) . . . . . ▶				
		(i) Securities / (ii) Other				
	7a	Gross amount from sales of assets other than inventory: 117,289,304 / 1,320				
	b	Less cost or other basis and sales expenses: 116,407,359				
	c	Gain or (loss): 881,945 / 1,320				
	d	Net gain or (loss) . . . . . ▶	883,265			883,265
	8a	Gross income from fundraising events (not including $ of contributions reported on line 1c) See Part IV, line 18 *Attach Schedule G if total exceeds $15,000* . . . . . a				
	b	Less direct expenses . . . b				
	c	Net income or (loss) from fundraising events . . ▶				
	9a	Gross income from gaming activities See part IV, line 19 *Complete Schedule G if total exceeds $15,000* a				
	b	Less direct expenses . . . b				
	c	Net income or (loss) from gaming activities . . . ▶				
	10a	Gross sales of inventory, less returns and allowances . a				
	b	Less cost of goods sold . . b				
	c	Net income or (loss) from sales of inventory . . ▶				
		Miscellaneous Revenue / Business Code				
	11a	MISCELLANEOUS REVENUE 900,099	323,158	323,158		
	b					
	c					
	d	All other revenue				
	e	**Total. Add lines 11a-11d** . . . . . $ 323,158				
	12	**Total Revenue.** Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e . . . . . ▶	203,962,568	199,140,748	3,938,555	883,265

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to governments and organizations in the U S See Part IV, line 21	6,053,701			
2 Grants and other assistance to individuals in the U S See Part IV, line 22				
3 Grants and other assistance to governments, organizations and individuals outside the U S See Part IV, lines 15 and 16	115,000			
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees	9,112,310			
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	23,797,164			
8 Pension plan contributions (include section 401(k) and section 403(b) employer contributions)	1,172,199			
9 Other employee benefits	5,038,913			
10 Payroll taxes	1,973,905			
11 Fees for services (non-employees)				
a Management	101,203			
b Legal	2,704,868			
c Accounting	898,765			
d Lobbying	1,445,133			
e Professional fundraising *See Part IV, line 17* . .				
f Investment management fees	221,407			
g Other	35,361,389			
12 Advertising and promotion	66,014,966			
13 Office expenses	1,061,105			
14 Information technology	349,671			
15 Royalties . .				
16 Occupancy	4,380,578			
17 Travel	3,263,140			
18 Payments of travel or entertainment expenses for any Federal, state or local public officials				
19 Conferences, conventions and meetings	3,608,117			
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	1,290,327			
23 Insurance	426,937			
24 Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below)				
a STUDIES, RESEARCH, AND	16,034,176			
b NET PENSION EXPENSE	5,518,569			
c NET PERIODIC RETIREMENT	1,590,622			
d TELEPHONE	546,235			
e UNRELATED BUSINESS INCO	40,831			
f All other expenses	1,234,709			
25 **Total functional expenses.** Add lines 1 through 24f	193,355,940			
26 **Joint Costs.** Check ☐ if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				

Part X Balance Sheet

			(A) Beginning of year		(B) End of year
Assets	1	Cash—non-interest-bearing		1	
	2	Savings and temporary cash investments	37,371,241	2	36,393,474
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	3,902,808	4	4,200,863
	5	Receivables from current and former officers, directors, trustees, key employees or other related parties *Complete Part II of Schedule L*		5	
	6	Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) *Complete Part II of Schedule L*		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use	28,079	8	52,638
	9	Prepaid expenses and deferred charges	998,982	9	1,216,074
	10a	Land, buildings, and equipment cost basis — 10a: 14,966,557			
	b	Less accumulated depreciation *Complete Part VI of Schedule D* — 10b: 5,270,852	10,124,371	10c	9,695,705
	11	Investments—publicly traded securities	55,376,657	11	60,088,168
	12	Investments—other securities See Part IV, line 11 *Complete Part VII of Schedule D*		12	
	13	Investments—program-related See Part IV, line 11 *Complete Part VIII of Schedule D*		13	
	14	Intangible assets		14	
	15	Other assets See Part IV, line 11 *Complete Part IX of Schedule D*		15	
	16	**Total assets.** *Add lines 1 through 15 (must equal line 34)*	107,802,138	16	111,646,922
Liabilities	17	Accounts payable and accrued expenses	18,530,342	17	18,603,890
	18	Grants payable		18	
	19	Deferred revenue	19,306,821	19	16,169,068
	20	Tax-exempt bond liabilities		20	
	21	Escrow account liability *Complete Part IV of Schedule D*		21	
	22	Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons *Complete Part II of Schedule L*		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable		24	
	25	Other liabilities *Complete Part X of Schedule D*	35,423,147	25	52,781,889
	26	**Total liabilities.** *Add lines 17 through 25*	73,260,310	26	87,554,847
Net Assets or Fund Balances		**Organizations that follow SFAS 117, check here ▶ ☑ and complete lines 27 through 29, and lines 33 and 34.**			
	27	Unrestricted net assets	34,541,828	27	24,092,075
	28	Temporarily restricted net assets		28	
	29	Permanently restricted net assets		29	
		Organizations that do not follow SFAS 117, check here ▶ ☐ and complete lines 30 through 34.			
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
	33	Total net assets or fund balances	34,541,828	33	24,092,075
	34	Total liabilities and net assets/fund balances	107,802,138	34	111,646,922

Part XI Financial Statements and Reporting

			Yes	No
1	Accounting method used to prepare the Form 990 ☐ cash ☑ accrual ☐ other			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?	2a		No
b	Were the organization's financial statements audited by an independent accountant?	2b	Yes	
c	If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?	2c	Yes	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	3a		No
b	If "Yes," did the organization undergo the required audit or audits?	3b		

SCHEDULE C (Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

To be completed by organizations described below. Attach to Form 990 or Form 990-EZ

OMB No 1545-0047

2008

Open to Public Inspection

If the organization answered "Yes," to Form 990, Part IV, Line 3, or Form 990-EZ, Part VI, line 46 (Political Campaign Activities)

- Section 501(c)(3) organizations complete Parts I-A and B Do not complete Part I-C
- Section 501(c) (other than section 501(c)(3)) organizations complete Parts I-A and C below Do not complete Part I-B
- Section 527 organizations complete Part I-A only

If the organization answered "Yes," to Form 990, Part IV, Line 4, or Form 990EZ, Part VI, line 47 (Lobbying Activities)

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) complete Part II-A Do not complete Part II-B
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)) Complete Part II-B Do not complete Part II-A

If the organization answered "Yes," to Form 990, Part IV, Line 5 (Proxy Tax)

- Section 501(c)(4), (5), or (6) organizations complete Part III

Name of the organization	Employer identification number
AMERICAN PETROLEUM INSTITUTE	13-0433430

Part I-A **To be completed by all organizations exempt under section 501(c) and section 527 organizations.** (See the instructions for Schedule C for details.)

1 Provide a description of the organization's direct and indirect political campaign activities in Part IV

2 Political expenditures $ _____

3 Volunteer hours _____

Part I-B **To be completed by all organizations exempt under section 501(c)(3).** (See the instructions for Schedule C for details.)

1 Enter the amount of any excise tax incurred by the organization under section 4955 $ _____

2 Enter the amount of any excise tax incurred by organization managers under section 4955 $ _____

3 If the organization incurred in a section 4955 tax, did it file Form 4720 for this year? ☐ Yes ☐ No

4a Was a correction made? ☐ Yes ☐ No

b If "Yes," describe in Part IV

Part I-C **To be completed by all organizations exempt under section 501(c), except section 501(c)(3).** (See the instructions for Schedule C for details.)

1 Enter the amount directly expended by the filing organization for section 527 exempt function activities $ _____

2 Enter the amount of the filing organization's internal funds contributed to other organizations for section 527 exempt funtion activities $ _____

3 Total of direct and indirect exempt function expenditures Add lines 1 and 2 and enter here and on Form 1120-POL, line 17b $ _____

4 Did the filing organization file **Form 1120-POL** for this year? ☐ Yes ☐ No

5 State the names, addresses and Employer Identification Number (EIN) of all section 527 political organizations to which payments were made Enter the amount paid and indicate if the amount was paid from the filing organization's own internal funds or were political contributions received and promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC) If additional space is needed, provide information in Part IV

(a) Name	**(b)** Address	**(c)** EIN	**(d)** Amount paid from filing organization's internal funds If none, enter -0-	**(e)** Amount of political contributions received and promptly and directly delivered to a separate political organization If none, enter -0-

Part II-A **To be completed by organizations exempt under section 501(c)(3) that filed Form 5768 (election under section 501(h)).** (See the instructions for Schedule C for details.)

A Check ☐ if the filing organization belongs to an affiliated group
B Check ☐ if the filing organization checked box A and "limited control" provisions apply

Limits on Lobbying Expenditures— (The term "expenditures" means amounts paid or incurred.)	**(a)** Filing Organization's Totals	**(b)** Affiliated Group Totals
1a Total lobbying expenditures to influence public opinion (grass roots lobbying)		
b Total lobbying expenditures to influence a legislative body (direct lobbying)		
c Total lobbying expenditures (add lines 1a and 1b)		
d Other exempt purpose expenditures		
e Total exempt purpose expenditures (add lines 1c and 1d)		
f Lobbying nontaxable amount Enter the amount from the following table in both columns—		
If the amount on line 1e, column (a) or (b) is: / **The lobbying nontaxable amount is:**		
Not over $500,000 — 20% of the amount on line 1e		
Over $500,000 but not over $1,000,000 — $100,000 plus 15% of the excess over $500,000		
Over $1,000,000 but not over $1,500,000 — $175,000 plus 10% of the excess over $1,000,000		
Over $1,500,000 but not over $17,000,000 — $225,000 plus 5% of the excess over $1,500,000		
Over $17,000,000 — $1,000,000		
g Grassroots nontaxable amount (enter 25% of line 1f)		
h Subtract line 1g from line 1a Enter -0- if line g is more than line a		
i Subtract line 1f from line 1c Enter -0- if line f is more than line c		

j If there is an amount other than zero on either line 1h or line 1i, did the organization file Form 4720 reporting section 4911 tax for this year? ☐ **Yes** ☐ **No**

4-Year Averaging Period Under Section 501(h)
(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 1a through 1f of the instructions.)

Lobbying Expenditures During 4-Year Averaging Period

Calendar year (or fiscal year beginning in)	**(a)** 2005	**(b)** 2006	**(c)** 2007	**(d)** 2008	**(e)** Total
2a Lobbying non-taxable amount					
b Lobbying ceiling amount (150% of line 2a, column(e))					
c Total lobbying expenditures					
d Grassroots non-taxable amount					
e Grassroots ceiling amount (150% of line d, column (e))					
f Grassroots lobbying expenditures					

Part II-B **To be completed by organizations exempt under section 501(c)(3) that have NOT filed Form 5768 (election under section 501(h)).** (See the instructions for Schedule C for details.)

		(a) Yes	(a) No	(b) Amount
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of			
a	Volunteers?			
b	Paid staff or management (include compensation in expenses reported on lines c through i)?			
c	Media advertisements?			
d	Mailings to members, legislators, or the public?			
e	Publications, or published or broadcast statements?			
f	Grants to other organizations for lobbying purposes?			
g	Direct contact with legislators, their staffs, government officials, or a legislative body?			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means?			
i	Other activities If "Yes," describe in Part IV			
j	Total lines 1c through 1i			
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?			
b	If "Yes" enter the amount of any tax incurred under section 4912			
c	If "Yes" enter the amount of any tax incurred by organization managers under section 4912			
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?			

Part III-A **To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6).** (See the instructions for Schedule C for details.)

			Yes	No
1	Were substantially all (90% or more) dues received nondeductible by members?	1		No
2	Did the organization make only in-house lobbying expenditures of $2,000 or less?	2		No
3	Did the organization agree to carryover lobbying and political expenditures from the prior year?	3	Yes	

Part III-B **To be completed by all organizations exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6) if BOTH Part III-A, questions 1 and 2 are answered "No" OR if Part III-A, question 3 is answered "Yes."** (See the instructions for Schedule C for details.)

1	Dues, assessments and similar amounts from members	1 $	155,651,190
2	Section 162(e) non-deductible lobbying and political expenditures ***(do not include amounts of political expenses for which the section 527(f) tax was paid).***		
a	Current Year	2a $	42,325,323
b	Carryover from last year	2b $	17,686,527
c	Total	2c $	60,011,850
3	Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues	3 $	38,912,798
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4 $	21,099,052
5	Taxable amount of lobbying and political expenditures (line 2c total minus 3 and 4)	5 $	

Part IV **Supplemental Information**

Complete this part to provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, and Part II-B, line 1i
Also, complete this part for any additional information

Identifier	Return Reference	Explanation

Part IV Supplemental Information

Identifier	Return Reference	Explanation

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.**

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I **Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.** Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

		(a) Donor advised funds	**(b)** Funds and other accounts
1	Total number at end of year		
2	Aggregate Contributions to (during year)		
3	Aggregate Grants from (during year)		
4	Aggregate value at end of year		

5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? ☐ **Yes** ☐ **No**

6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? ☐ **Yes** ☐ **No**

Part II **Conservation Easements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply)

☐ Preservation of land for public use (e g , recreation or pleasure)
☐ Preservation of an historically importantly land area
☐ Protection of natural habitat
☐ Preservation of certified historic structure
☐ Preservation of open space

2 Complete lines 2a–2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

			Held at the End of the Year
a	Total number of conservation easements	2a	
b	Total acreage restricted by conservation easements	2b	
c	Number of conservation easements on a certified historic structure included in (a)	2c	
d	Number of conservation easements included in (c) acquired after 8/17/06	2d	

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year ▶

4 Number of states where property subject to conservation easement is located ▶

5 Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds? ☐ **Yes** ☐ **No**

6 Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year ▶

7 Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year ▶ $

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)? ☐ **Yes** ☐ **No**

9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III **Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.** Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items

b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items

(i) Revenues included in Form 990, Part VIII, line 1 ▶ $

(ii) Assets included in Form 990, Part X ▶ $

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

a Revenues included in Form 990, Part VIII, line 1 ▶ $

b Assets included in Form 990, Part X ▶ $

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

a ☐ Public exhibition

b ☐ Scholarly research

c ☐ Preservation for future generations

d ☐ Loan or exchange programs

e ☐ Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

5 During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? ☐ Yes ☐ No

Part IV Trust, Escrow and Custodial Arrangements. Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? ☐ Yes ☐ No

b If "Yes," explain why in Part XIV and complete the following table

		Amount
c Beginning balance	1c	
d Additions during the year	1d	
e Distributions during the year	1e	
f Ending balance	1f	

2a Did the organization include an amount on Form 990, Part X, line 21? ☐ Yes ☐ No

b If "Yes," explain the arrangement in Part XIV

Part V Endowment Funds. Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

	(a) Current Year	(b) Prior Year	(c) Two Years Back	(d) Three Years Back	(e) Four Years Back
1a Beginning of year balance					
b Contributions					
c Investment earnings or losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

2 Provide the estimated percentage of the year end balance held as

a Board designated or quasi-endowment ▶

b Permanent endowment ▶

c Term endowment ▶

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by

		Yes	No
(i) unrelated organizations	3a(i)		
(ii) related organizations	3a(ii)		
b If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R?	3b		

4 Describe in Part XIV the intended uses of the organization's endowment funds

Part VI Investments—Land, Buildings, and Equipment. See Form 990, Part X, line 10.

Description of investment	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Depreciation	(d) Book value
1a Land				
b Buildings				0
c Leasehold improvements		7,907,044	1,434,016	6,473,028
d Equipment		5,875,914	2,935,615	2,940,299
e Other		1,183,599	901,221	282,378
Total. Add lines 1a-1e *(Column (d) should equal Form 990, Part X, column (B), line 10(c).)* ▶				9,695,705

Part VII Investments—Other Securities. See Form 990, Part X, line 12.

(a) Description of security or cateory (including name of security)	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Financial derivatives and other financial products		
Closely-held equity interests		
Other		
Total. *(Column (b) should equal Form 990, Part X, col (B) line 12)* ▶		

Part VIII Investments—Program Related. See Form 990, Part X, line 13.

(a) Description of investment type	(b) Book value	(c) Method of valuation Cost or end-of-year market value
Total. *(Column (b) should equal Form 990, Part X, col (B) line 13)* ▶		

Part IX Other Assets. See Form 990, Part X, line 15.

(a) Description	(b) Book value
Total. *(Column (b) should equal Form 990, Part X, col.(B) line 15.)* . . . . . ▶	

Part X Other Liabilities. See Form 990, Part X, line 25.

(a) Description of Liability	(b) Amount
Federal Income Taxes	35,347
ACCRUED PENSION LIABILITY	30,978,737
SUPPLEMENTAL BENEFIT PLANS	2,113,597
POSTRETIREMENT BENEFITS OTHER THAN PENSION	19,654,208
Total. *(Column (b) should equal Form 990, Part X, col (B) line 25)* ▶	52,781,889

In Part XIV, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

1	Total revenue (Form 990, Part VIII, column (A), line 12)	1	203,962,568
2	Total expenses (Form 990, Part IX, column (A), line 25)	2	193,355,940
3	Excess or (deficit) for the year Subtract line 2 from line 1	3	10,606,628
4	Net unrealized gains (losses) on investments	4	492,572
5	Donated services and use of facilities	5	
6	Investment expenses	6	
7	Prior period adjustments	7	
8	Other (Describe in Part XIV)	8	-21,548,953
9	Total adjustments (net) Add lines 4 - 8	9	-21,056,381
10	Excess or (deficit) for the year per financial statements Combine lines 3 and 9	10	-10,449,753

Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return

1	Total revenue, gains, and other support per audited financial statements			1	204,233,733
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12				
a	Net unrealized gains on investments	2a	492,572		
b	Donated services and use of facilities	2b			
c	Recoveries of prior year grants	2c			
d	Other (Describe in Part XIV)	2d			
e	Add lines **2a** through **2d**			2e	492,572
3	Subtract line **2e** from line **1**			3	203,741,161
4	Amounts included on Form 990, Part VIII, line 12, but not on line **1**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	221,407		
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	221,407
5	Total Revenue Add lines **3** and **4c.** (This should equal Form 990, Part I, line 12)			5	203,962,568

Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return

1	Total expenses and losses per audited financial statements			1	214,683,486
2	Amounts included on line 1 but not on Form 990, Part IX, line 25				
a	Donated services and use of facilities	2a			
b	Prior year adjustments	2b			
c	Losses reported on Form 990, Part IX, line 25	2c			
d	Other (Describe in Part XIV)	2d	21,548,953		
e	Add lines **2a** through **2d**			2e	21,548,953
3	Subtract line **2e** from line **1**			3	193,134,533
4	Amounts included on Form 990, Part IX, line 25, but not on line **1:**				
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	221,407		
b	Other (Describe in Part XIV)	4b			
c	Add lines **4a** and **4b**			4c	221,407
5	Total expenses Add lines **3** and **4c.** (This should equal Form 990, Part I, line 18)			5	193,355,940

Part XIV Supplemental Information

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

Identifier	Return Reference	Explanation

Part XIV Supplemental Information *(continued)*

Identifier	Return Reference	Explanation

SCHEDULE F (Form 990)

Department of the Treasury
Internal Revenue Service

Statement of Activities Outside the United States

▶ Attach to Form 990. Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I **General Information on Activities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 14b.

1 **For grantmakers.** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance . . . . . ☑ Yes ☐ No

2 **For grantmakers.** Describe in Part IV the organization's procedures for monitoring the use of grant funds outside the United States

3 Activites per Region (Use Schedule F-1 (Form 990) if additional space is needed)

(a) Region	(b) Number of offices in the region	(c) Number of employees or agents in region	(d) Activities conducted in region (by type) (i e , fundraising, program services, grants to recipients located in the region)	(e) If activity listed in (d) is a program service, describe specific type of service(s) in region	(f) Total expenditures in region
EAST ASIA AND THE PACIFIC	1	2	PROGRAM SERVICES	CERTIFICATION PROGRAMS	1,012,693
EAST ASIA AND THE PACIFIC	1	2	PROGRAM SERVICES	SCIENTIFIC RESEARCH	144,721
EUROPE	0	0	GRANTS TO RECIPIENTS		115,000
EUROPE	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	618,589
MIDDLE EAST & N AFRICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	58,331
NORTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	148,516
RUSSIAN AND THE NIS	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	43,738
SOUTH AMERICA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	56,308
SOUTH ASIA	0	0	PROGRAM SERVICES	CERTIFICATION PROGRAMS	35,203
Totals . . . . . ▶	2	4			2,233,099

Part II **Grants and Other Assistance to Organizations or Entities Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any recipient who received more than $5,000. Check this box if no one recipient received more than $5,000 . . . . . ▶ ☐
Use Schedule F-1 if additional space is needed.

1 (a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE	SCI RSCH	100,000	WIRE XFER	0	N/A	N/A
		EUROPE	SCI RSCH	15,000	WIRE XFER	0	N/A	N/A

2 Enter total number of organizations that are recognized as charities by the foreign country or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter . . . . . ▶ 0

3 Enter total number of other organizations or entities . . . . . ▶ 2

Part III **Grants and Other Assistance to Individuals Outside the United States.** Complete if the organization answered "Yes" to Form 990, Part IV, line 16. Use Schedule F-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	**(b)** Region	**(c)** Number of recipients	**(d)** Amount of cash grant	**(e)** Manner of cash disbursement	**(f)** Amount of non-cash assistance	**(g)** Description of non-cash assistance	**(h)** Method of valuation (book, FMV, appraisal, other)

Part IV Supplemental Information

Complete this part to provide the information required in Part I, line 2, and any other additional information.

Identifier	ReturnReference	Explanation
Procedure for Monitoring Grants Outside the U S		Schedule F, Part I, Line 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT'S OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS
Method Used to Acccount for Expenditures		Schedule F, Part I, Line 3 API'S CERTIFICATION PROGRAMS INCLUDE LICENSING OF MANUFACTURERS AND INDIVIDUALS THROUGHOUT THE WORLD AUDITS OF MANUFACTURERS ARE CONDUCTED THROUGH INDEPENDENT CONTRACTORS, WHICH ARE PRIMARILY COORDINATED THROUGH A U S -BASED ENTITY THE EVALUATION AND GRANT OF LICENSES IS CONDUCTED AT API'S HEADQUARTERS IN WASHINGTON, D C SIMILARLY, API'S INDIVIDUAL CERTIFICATION EXAMINATIONS ARE OFFERED AT VARIOUS WORLD-WIDE LOCATIONS, PROCTORED BY A U S -BASED INDEPENDENT CONTRACTOR THE EXAMINATION RESULTS AND CERTIFICATIONS ARE ALSO EVALUATED AND AWARDED AT API'S HEADQUARTERS IN WASHINGTON, D C

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990 Schedule F Part II - Grants and Other Assistance to Organizations or Entities Outside The United States

(a) Name of organization	(b) IRS code section and EIN (if applicable)	(c) Region	(d) Purpose of grant	(e) Amount of cash grant	(f) Manner of cash disbursement	(g) Amount of non-cash assistance	(h) Description of non-cash assistance	(i) Method of valuation (book, FMV, appraisal, other)
		EUROPE	SCI RSCH	100,000	WIRE XFER	0	N/A	N/A
		EUROPE	SCI RSCH	15,000	WIRE XFER	0	N/A	N/A

Schedule I (Form 990)

Department of the Treasury
Internal Revenue Service

Grants and Other Assistance to Organizations, Governments and Individuals in the U.S.

Complete if the organization answered "Yes," on Form 990, Part IV, lines 21 or 22. Attach to Form 990.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I General Information on Grants and Assistance

1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? . . . ☑ Yes ☐ No

2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States

Part II Grants and Other Assistance to Governments and Organizations in the United States.

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 for any recipient that received more than $5,000. Check this box if no one recipient received more than $5,000. Use Part IV and Schedule I-1 if additional space is needed . . . ▶ ☐

1(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
See Additional Data Table							

2 Enter total number of section 501(c)(3) and government organizations . . . ▶ 66

3 Enter total number of other organizations . . . ▶ 33

Part III **Grants and Other Assistance to Individuals in the United States.** Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Use Schedule I-1 (Form 990) if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of non-cash assistance

Part IV **Supplemental Information.** Complete this part to provide the information required in Part I, line 2, and any other additional information.

See Additional Data Table

Identifier	Return Reference	Explanation
Procedure for Monitoring Grants in the U S	Part I, Line 2	Schedule I, Part I, Line 2 ALL GRANTS ARE ASSIGNED AN API STAFF MEMBER AS THE CONTRACT OFFICER THE CONTRACT OFFICER'S RESPONSIBILITIES INCLUDE MONITORING THE ACTIVITIES OF GRANTEES, AS WELL AS THE RECEIPT AND REVIEW OF PERIODIC PROGRESS REPORTS

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	**(b)** EIN	**(c)** IRC Code section if applicable	**(d)** Amount of cash grant	**(e)** Amount of non-cash assistance	**(f)** Method of valuation (book, FMV, appraisal, other)	**(g)** Description of non-cash assistance	**(h)** Purpose of grant or assistance
American Highway Users Alliance1101 14TH ST NW STE 750 WASHINGTON,DC 200055608	53-0186334	501(C)6	25,000	0	N/A	N/A	ENERGY EDUCATION
American Chemistry Council Inc1300 WILSON BLVD ARLINGTON,VA 222092323	53-0104410	501(C)6	17,500	0	N/A	N/A	PUBL HEALTH FORUM
American Council for Capital Formation1750 K ST NW WASHINGTON,DC 200062305	52-1091172	501(C)6	100,000	0	N/A	N/A	ENERGY POLICY RESEARCH
American Enterprise Institute1150 17TH ST NW WASHINGTON,DC 200364603	53-0218495	501(C)3	35,000	0	N/A	N/A	EVENT SPONSORSHIP
American GI Forum144 I ST NW WASHINGTON,DC 200050000	77-0632503	501(C)3	25,000	0	N/A	N/A	ENERGY EDUCATION
American Legislative Exchange Council1101 VERMONT AVE NW FL 11 wASHINGTON,DC 200053515	52-0140979	501(C)3	38,000	0	n/A	n/A	ENERGY EDUCATION
American Oil & Gas Hist SocIPAA Ed Fdtn1201 15TH ST NW WASHINGTON,DC 200052842	52-1849282	501(C)3	5,000	0	N/A	N/A	EVENT SPONSORSHIP
American Tort Reform Assc 1101 CONNECTICUT AVE NW STE 40 WASHINGTON,DC 200364303	52-1464785	501(C)6	15,000	0	N/A	N/A	LAW REVIEW ARTICLE SUPPORT
Americans for Prosperity 1726 M ST FLR 10 WASHINGTON,DC 200364502	75-3148958	501(C)4	30,000	0	N/A	N/A	ENERGY EDUCATION
Americans for Tax ReformIn Care of HALT THRASHER AND BUZAS/4TH FL WASHINGTON,DC 200050000	52-1403587	501(C)4	375,000	0	N/A	N/A	ENERGY EDUCATION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
America's WETLAND Foundation228 ST CHARLES AVE NEW ORLEANS, LA 701302601	30-0192739	501(C)3	50,000	0	N/A	N/A	ENERGY EDUCATION
Asian Pacific American Institute for Congressional Studies1001 CONN AVE NW STE 835 WASHINGTON, DC 200365504	52-1917903	501(C)3	5,000	0	N/A	N/A	ENERGY EDUCATION
The Bryce Harlow Foundation1701 PENNSYLVANIA AVE NW STE 400 WASHINGTON, DC 200065810	52-1266620	501(C)3	5,000	0	N/A	N/A	EVENT SPONSORSHIP
Center for Excellence in Education8201 GREENSBORO DR STE 215 MCLEAN, VA 221023813	52-1256563	501(C)3	10,000	0	N/A	N/A	ENERGY EDUCATION
Center for Legislative Energy and Environmental Research5400 LBJ FREEWAY 985 DALLAS, TX 752406252	75-2351673	501(C)4	5,000	0	N/A	N/A	ENERGY EDUCATION
Citizens Against Government Waste1301 PENNSYLVANIA AVE NW STE 1075 WASHINGTON, DC 200041701	52-1363952	501(C)3	25,000	0	N/A	N/A	GENERAL SUPPORT
Citizens to Protect Pennsylvania Jobs417 WALNUT ST HARRISBURG, PA 171011918	32-0236838	501(C)4	20,000	0	N/A	N/A	ENERGY EDUCATION
Coloradans For A Stable Economyc/o RICHARD EVANS 1717 DOWNING ST DENVER, CO 80218	26-2466177	CO Issue Committee	200,000	0	N/A	N/A	ENERGY LEGISLATION SUPPORT
Common Ground Alliance 1421 PRINCE STE STE 410 ALEXANDRIA, VA 223140000	41-1984081	501(C)3	10,000	0	N/A	N/A	EVENT SPONSORSHIP
THE CONGRESSIONAL SPORTSMENS CAUCUS FOUNDATION1730 K ST NW STE 1300 WASHINGTON, DC 200060000	52-1686163	501(C)3	6,000	0	N/A	N/A	EVENT SPONSORSHIP

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Consensus Building Institute238 MAIN ST STE 400 CAMBRIDGE, MA 021421016	04-3186073	501(C)3	40,000	0	N/A	N/A	U S -MUSLIM ENGAGEMENT PROJECT
Consumer Energy Alliance 2211 NORFOLK ST STE 614 HOUSTON, TX 770984044	26-1658339	501(C)4	30,000	0	N/A	N/A	ENERGY EDUCATION
Democratic Governors Association1401 K Street NW STE 200 WASHINGTON, DC 20005	52-1304889	SEC 527	50,000	0	N/A	N/A	EVENT SPONSORSHIP
Energy Policy Research Foundation1031 31ST ST NW WASHINGTON, DC 200074401	13-1512139	501(C)6	60,000	0	N/A	N/A	ENERGY POLICY RESEARCH
Environmental Council of States444 N CAPITOL ST NW STE 305 WASHINGTON, DC 200011529	36-3962169	501(C)3	20,000	0	N/A	N/A	ENERGY REGULATION RESEARCH
Foundation to ERADICATE DUCHENNEPO BOX 2371 ALEXANDRIA, VA 223010371	71-0874241	501(C)3	10,000	0	N/A	N/A	GENERAL SUPPORT
Foreign Policy Association 470 PARK AVE S FRNT 2 NEW YORK, NY 100166819	13-1624007	501(C)3	15,000	0	N/A	N/A	EVENT SPONSORSHIP
FREEDOMWORKS INC601 PENNSYLVANIA AVE NW 700 WASHINGTON, DC 200042601	52-1349353	501(C)4	75,000	0	N/A	N/A	GENERAL SUPPORT
Friends of New Orleans 4536 25TH RD N Arlington, VA 222074102	20-5309020	501(C)3	35,000	0	N/A	N/A	EVENT SUPPORT
The Fund for Peace1720 EYE ST 7TH FLOOR WASHINGTON, DC 200063707	13-2550978	501(C)3	15,000	0	N/A	N/A	EVENT SPONSORSHIP

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Ground Water Protection Council13308 N MACARTHUR BLVD OKLAHOMA CITY,OK 731423021	73-1210455	501(C)6	57,500	0	N/A	N/A	ENERGY POLICY RESEARCH
HISPANIC ALLIANCE FOR PROGRESS INSTITUTE INC807 BRAZOS ST STE 306 Austin,TX 787012508	20-0803586	501(C)3	25,000	0	N/A	N/A	GENERAL SUPPORT
Health Effects Institute 101 FEDERAL ST STE 500 BOSTON,MA 021101817	04-2708045	501(C)3	455,000	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH
Hispanic College Fund Inc 1301 K STREET STE 450A WASHINGTON,DC 200053317	52-1809680	501(C)3	5,000	0	N/A	N/A	EVENT SUPPORT
Ind Petroleum Assn of Mountain States (IPAMS) 410 17TH ST STE 700 DENVER,CO 802024469	84-0700841	501(C)6	20,000	0	N/A	N/A	ENVIRONMENTAL RESEARCH
Independent Petroleum Assn of America1201 15TH ST NW 300 WASHINGTON,DC 200052842	73-0296927	501(C)6	27,356	0	N/A	N/A	ENERGY EDUCATION
Institute For Energy Research6219 OLYMPIA DR HOUSTON,TX 770573527	76-0149778	501(C)3	60,000	0	N/A	N/A	ENERGY POLICY RESEARCH
Institute for Policy Innovation1660 S STEMMONS FWY LEWISVILLE,TX 750670600	75-2158093	501(C)3	10,000	0	N/A	N/A	EVENT SPONSORSHIP
Jobs for America's Graduates1729 KING ST STE 100 alexandria,VA 223142742	52-1194546	501(C)3	10,000	0	n/A	n/A	EVENT SPONSORSHIP
Jefferson Island Club 5228 BALTIMORE AVE Bethesda,MD 208163001	53-0192251	501(C)7	10,000	0	N/A	N/A	EVENT SPONSORSHIP

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Lovelace Respiratory Research Institute2425 RIDGECREST DR SE ALBUQUERQUE,NM 871085129	85-0110669	501(C)3	75,000	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH
March of Dimes Foundation 1275 MAMARONECK AVE White Plains,NY 106055201	13-1846366	501(C)3	10,000	0	N/A	N/A	GENERAL SUPPORT
Massachusetts Institute of Technology77 MASSACHUSETTS AVE CAMBRIDGE,MA 021394301	04-2103594	501(C)3	15,000	0	N/A	N/A	EVENT SPONSORSHIP
Meridian International Center1630 CRESCENT PL NW WASHINGTON,DC 200094004	53-0259663	501(C)3	5,000	0	N/A	N/A	EVENT SPONSORSHIP
Montana Department of Environmental Quality 1520 E Sixth Avenue HELENA,MT 596200901	81-0302402	SEC 115	15,658	0	N/A	N/A	PETRO-CHEMICAL RESEARCH
NATL ASSN OF REGULATORY UTILITY COMMISSIONERS1101 VERMONT AVE NW STE 200 WASHINGTON,DC 200053553	53-0204609	501(C)4	50,000	0	N/A	N/A	ENERGY POLICY RESEARCH
National Association of Manufacturers1331 PENNSYLVANIA AVE NW STE 600 WASHINGTON,DC 200041751	13-1084330	501(C)6	1,163,650	0	N/A	N/A	NAAQS COALITION
National Association of Neighborhoods1300 PENNSYLVANIA AVE NW STE 700 WASHINGTON,DC 200043024	23-7148216	501(C)3	5,000	0	N/A	N/A	GENERAL SUPPORT
NATIONAL CONFERENCE OF BLACK MAYORS101 MARIETTA ST ATLANTA,GA 303032720	23-7407671	501(C)3	30,000	0	N/A	N/A	EVENT SPONSORSHIP
National Chamber Foundation1615 H ST NW WASHINGTON,DC 200620001	52-6073268	501(C)3	10,000	0	N/A	N/A	GENERAL SUPPORT

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
National Conference of Black Mayors101 MARIETTA ST ATLANTA,GA 303032720	23-7407671	501(C)3	10,000	0	N/A	N/A	EVENT SPONSORSHIP
National Foreign Trade Council1625 K ST NW FLOOR 2 SUITE 200 WASHINGTON,DC 200061671	13-5266965	501(C)6	15,000	0	N/A	N/A	USA ENGAGE UNILATERAL SANCTIONS PROJECT
National Marine Sanctuary Foundation 8601 GEORGIA AVE STE 501 SILVER SPRING,MD 209103439	94-3370994	501(C)3	30,000	0	N/A	N/A	ENERGY EDUCATION
National Taxpayers Union 108 N ALFRED STREET ALEXANDRIA,VA 223143053	52-1009116	501(C)4	100,000	0	N/A	N/A	ENERGY POLICY EDUCATION
National Conference of State Legislatures444 North Capitol Street NW Suite 515 WASHINGTON,DC 20001	84-0772595	SEC 527	9,000	0	N/A	N/A	EVENT SPONSORSHIP
Nebraska Ethanol Board 301 Centennial Mall S 4 LINCOLN,NE 685082529	47-0491233	SEC 115	25,000	0	N/A	N/A	PETRO-CHEMICAL ENVIRONMENTAL RESEARCH
North American Metals Council1203 19TH ST NW STE 300 WASHINGTON,DC 200362471	20-1320884	501(C)6	10,000	0	N/A	N/A	PETRO-CHEMICAL ENVIRONMENTAL RESEARCH
Northwestern University 633 CLARK ST Evanston,IL 602080001	36-2167817	501(C)3	40,000	0	N/A	N/A	CIVIL JUSTICE ISSUES
Offshore Energy Center 200 N DAIRY ASHFORD ST STE 6220 HOUSTON,TX 770791101	76-0280571	501(C)3	10,000	0	N/A	N/A	EVENT SPONSORSHIP
Petroleum Association of Wyoming951 WERNER CT STE 100 CASPER,WY 826011351	83-0325299	501(C)6	80,000	0	N/A	N/A	ENERGY DEVELOPMENT RESEARCH

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
Pipeline Research Council 1401 WILSON BLVD STE 1101 ARLINGTON,VA 222092318	52-2202924	501(C)6	17,500	0	N/A	N/A	PIPELINE SAFETY RESEARCH
Rebuilding Together1899 L ST NW STE 1000 WASHINGTON,DC 200363810	52-1585880	501(C)3	551,312	0	N/A	N/A	ENERGY EFFICIENT HOMES
Rebuilding Together Oakland2619 BROADWAY RM 306 OAKLAND,CA 946123107	94-3213325	501(C)3	5,500	0	N/A	N/A	ENERGY EFFICIENT HOMES
Rebuilding Together HartfordPO BOX 230295 HARTFORD,CT 061230295	06-1418008	501(C)3	50,000	0	N/A	N/A	ENERGY EFFICIENT HOMES
CLIMATE ACTION RESERVE523 WEST 6TH STREET LOS ANGELES,CA 900141217	68-0477330	501(C)3	7,500	0	N/A	N/A	EVENT SPONSORSHIP
Republican Governors Association1747 Pennsylvania Ave NW Suite 250 WASHINGTON,DC 20006	11-3655877	SEC 527	5,000	0	N/A	N/A	GENERAL SUPPORT
William Marsh Rice UniversityPO BOX 1892 HOUSTON,TX 772511892	74-1109620	501(C)3	25,000	0	N/A	N/A	GRADUATE FELLOWSHIP
RUTGERS THE STATE UNIVERSITY160 FRELINGHUYSEN RD PISCATAWAY,NJ 088548020	22-6001086	501(C)3	80,000	0	N/A	N/A	BENZINE SYMPOSIUM
Small Business And Entrepreneurship Council 2944 HUNTER MILL RD OAKTON,VA 221241761	36-3756240	501(C)4	25,000	0	n/A	n/A	GENERAL SUPPORT
Stanford University450 SERRA MALL STANFORD,CA 943052004	94-1156365	501(C)3	15,000	0	N/A	N/A	EVENT SPONSORSHIP

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
STATE REVIEW OF OIL AND NATURAL GAS ENV REGS13308 N MACARTHUR BLVD OKLAHOMA CITY,OK 731423021	31-1666039	501(C)3	75,000	0	N/A	N/A	GENERAL SUPPORT
The American Conservative Union1007 CAMERON ST ALEXANDRIA,VA 223142426	52-0810813	501(C)4	33,500	0	N/A	N/A	GENERAL SUPPORT
The Aspen InstitutePO BOX 222 Queenstown,MD 216580222	84-0399006	501(C)3	5,000	0	N/A	N/A	EVENT SPONSORSHIP
The Fund for American Studies1706 NEW HAMPSHIRE AVE NW WASHINGTON,DC 200092502	13-6223604	501(C)3	10,000	0	N/A	N/A	SCHOLARSHIP
The Heartland Institute19 SOUTH LASALLE STE 903 CHICAGO,IL 606031427	36-3309812	501(C)3	25,000	0	N/A	N/A	ENERGY EDUCATION
JAMES MADISON INSTITUTE FOR PUBLIC POLICY STUDIESPO BOX 37460 TALLAHASSEE,FL 323157460	59-2811908	501(C)3	30,000	0	N/A	N/A	GENERAL SUPPORT
NATIONAL CONFERENCE OF STATE SOCIETIES WASHINGTON DC10518 PINE HAVEN TER Rockville,MD 208523435	52-0216454	501(C)4	5,000	0	N/A	N/A	EVENT SPONSORSHIP
The Keystone Center1628 SAINT JOHN RD KEYSTONE,CO 804357714	84-0688506	501(C)3	45,500	0	N/A	N/A	ENERGY EDUCATION
The Mercatus CenterInc 6196 OXON HILL ROAD FAIRFAX,VA 220300000	54-1436224	501(C)3	25,000	0	N/A	N/A	EVENT SPONSORSHIP
60-PLUS ASSOCIATION INC515 KING STREET Alexandria,VA 223143157	54-1564919	501(C)4	143,000	0	N/A	N/A	ENERGY EDUCATION

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
The University of Texas at AustinPO Box 7458 AUSTIN,TX 78713	74-6000203	SEC 115	6,500	0	N/A	N/A	ENERGY EDUCATION
The Woodrow Wilson International Center for Scholars1300 PENNSYLVANIA AVENUE NW WASHINGTON,DC 200043027	52-1067541	501(C)3	5,000	0	N/A	N/A	ENERGY ISSUES
Third Way1025 CONNECTICUT AVE NW STE 501 WASHINGTON,DC 200365422	20-1734070	501(C)4	40,000	0	N/A	N/A	EVENT SPONSORSHIP
Tread LightlyInc298 24TH ST STE 325C OGDEN,UT 844011482	87-0481456	501(C)3	25,000	0	N/A	N/A	GENERAL SUPPORT
Tri-State Bird Rescue And Research Inc110 POSSUM HOLLOW RD NEWARK,DE 197113910	51-0265807	501(C)3	7,500	0	N/A	N/A	EVENT SPONSORSHIP
US Chamber of Commerce 1615 H ST NW WASHINGTON,DC 200620001	53-0045720	501(C)6	50,000	0	N/A	N/A	EVENT SPONSORSHIP
United States Hispanic Chamber Commerce1424 K ST NW STE 400 WASHINGTON,DC 200052419	43-1249249	501(C)6	10,000	0	N/A	N/A	EVENT SPONSORSHIP
University of California-Davis1 SHIELDS AVE DAVIS,CA 956165270	94-6036494	SEC 115	56,425	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH
Univ of Houston-Clear Lake2700 Bay Area Blvd HOUSTON,TX 770581025	74-6001399	501(C)3	15,000	0	N/A	N/A	ENERGY EDUCATION
University of Colorado Foundation4740 WALNUT ST Boulder,CO 803012538	84-6049811	501(C)3	455,133	0	N/A	N/A	BENZINE RESEARCH

Form 990,Schedule I, Part II, Grants and Other Assistance to Governments and Organizations in the United States

(a) Name and address of organization or government	(b) EIN	(c) IRC Code section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
University of Connecticut 115 N Eagleville Rd STORRS,CT 06269	06-0772160	SEC 115	196,840	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH
University of Illinois at Urbana-Champaign506 S WRIGHT STREET 209 HAB MC 339 URBANA,IL 618010000	37-6000511	501(C)3	63,900	0	N/A	N/A	PETRO-CHEMICAL RESEARCH
University of New Hampshire1 LEAVITT LN DURHAM,NH 038243512	02-6000937	501(C)3	36,000	0	N/A	N/A	PETRO-CHEMICAL RESEARCH
University of Oklahoma 660 Parrington Oval NORMAN,OK 730190390	73-6017987	SEC 115	24,574	0	N/A	N/A	PETRO-CHEMICAL RESEARCH
University of Tulsa800 TUCKER DR TULSA,OK 741049700	73-0579298	501(C)3	52,353	0	N/A	N/A	PETRO-CHEMICAL RESEARCH
University of Vermont85 SO PROSPECT STREET RM 330 BURLINGTON,VT 054051704	03-0179440	501(C)3	25,000	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH
Waterfall FoundationPO BOX 70047 FAIRBANKS,AK 997070047	54-1980898	501(C)3	6,000	0	N/A	N/A	EVENT SPONSORSHIP
Western Business Roundtable200 UNION BLVD STE 105 GOLDEN,CO 802281846	87-0357561	501(C)6	25,000	0	N/A	N/A	GENERAL SUPPORT
Wright State University 3640 Colonel Glenn Hwy DAYTON,OH 45435	31-0732831	SEC 115	35,000	0	N/A	N/A	PETRO-CHEMICAL HEALTH EFFECTS RESEARCH

Schedule J
(Form 990)

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
▶ Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropiate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a Complete Part III to provide any relevant information regarding these items ☑ First class or charter travel ☐ Housing allowance or residence for personal use ☑ Travel for companions ☐ Payments for business use of personal residence ☑ Tax idemnification and gross-up payments ☑ Health or social club dues or initiation fees ☐ Discretionary spending account ☐ Personal services (e g , maid, chauffeur, chef)			
b	If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain	**1b**	Yes	
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	**2**	Yes	
3	Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director Check all that apply ☐ Compensation committee ☑ Written employment contract ☑ Independent compensation consultant ☑ Compensation survey or study ☑ Form 990 of other organizations ☑ Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a			
a	Receive a severance payment or change of control payment?	**4a**	Yes	
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	**4b**	Yes	
c	Participate in, or receive payment from, an equity-based compensation arrangement?	**4c**		No
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III			
	501(c)(3) and 501(c)(4) organizations only must complete lines 5-8.			
5	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of			
a	The organization?	**5a**		
b	Any related organization?	**5b**		
	If "Yes," to line 5a or 5b, describe in Part III			
6	For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of			
a	The organization?	**6a**		
b	Any related organization?	**6b**		
	If "Yes," to line 6a or 6b, describe in Part III			
7	For persons listed in form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III	**7**		
8	Were any amounts reported in Form 990, Part VII, paid or accured pursuant to a contract that was subject to the initial contract exception described in Regs section 53 4958-4(a)(3)? If "Yes," describe in Part III	**8**		

Part II **Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
See Additional Data Table	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

See Additional Data Table

Identifier	Return Reference	Explanation
	Part I, Line 1a	FIRST CLASS OR CHARTER TRAVEL- FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS, OR, FOR INTERNATIONAL FLIGHTS, WHEN EXTENUATING CIRCUMSTANCES JUSTIFYING TRAVELING BUSINESS CLASS FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE IT'S NOT API'S PRACTICE TO CHARTER TRAVEL TRAVEL FOR COMPANIONS- INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS AT API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE TAX IDEMNIFICATION AND GROSS UP PAYMENTS- FOR EMPLOYEES WHO QUALIFY TO PARTICIPATE IN THE NON-QUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND NETTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES- REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE FOR MEMBERSHIP IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (I E , COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS) IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE API OFFERS ALL WASHINGTON, D C EMPLOYEES AN OPPORTUNITY TO JOIN A LOCAL HEALTH CLUB AT A DISCOUNTED RATE API PAYS A PORTION OF THE DUES ($13 42 PER SEMI-MONTHLY PAY PERIOD) AND TREATS THIS PORTION AS TAXABLE INCOME TO THE EMPLOYEE
	Part I, Line 4a	LINE 4A KENDRA MARTIN- $169,167, BYRON M CAVANEY JR - $350,000 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLAN CAVANEY, JR , BYRON M , FORD, JAMES E , CRAIG, JIM C , HARGETT, BRENDA S , RINN, MICHELE E , NG, HARRY M , GRECO, ROBERT L , MORRIS, DOUGLAS W , PLATNER, MICHAEL L , MODINE, JOHN D , HUNT, JR , ALVIS T , FELMY, JOHN C PAYMENTS FROM THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLAN CAVANEY, JR , BYRON M - $2,025,731

Additional Data

Return to Form

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

(A) Name		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation reported in prior Form 990 or Form 990-EZ
		(i) Base Compensation	(ii) Bonus & incentive compensation	(iii) Other compensation				
JACK N GERARD	(i) (ii)	665,267		555	968,452	6,528	1,640,802	
BYRON M CAVANEY JR	(i) (ii)	896,133	700,000	434,107	640,954	23,673	2,694,867	
JAMES E FORD	(i) (ii)	399,743	128,024	157,200	116,004	12,654	813,625	
JIM C CRAIG	(i) (ii)	340,584	87,938	197,992	136,852	18,269	781,635	
BRENDA S HARGETT	(i) (ii)	325,667	97,438	138,720	81,073	31,181	674,079	
MICHELE E RINN	(i) (ii)	201,985	32,038	1,451	27,825	30,404	293,703	
HARRY M NG	(i) (ii)	274,993	55,024	85,053	44,388	18,532	477,990	
ROBERT L GRECO	(i) (ii)	269,684	47,938	82,551	46,410	31,181	477,764	
DOUGLAS M MORRIS	(i) (ii)	230,732	33,938	29,579	76,632	25,778	396,659	
MICHAEL L PLATNER	(i) (ii)	217,067	37,938	17,851	49,439	30,953	353,248	
JOHN D MODINE	(i) (ii)	205,782	38,547	1,762	25,512	15,635	287,238	
ERIN P THOMPSON	(i) (ii)	178,433	22,430	1,358	10,590	7,885	220,696	
ALVIS TRUMAN HUNT	(i) (ii)	257,245	47,938	84,289	120,247	25,914	535,633	
KENDRA L MARTIN	(i) (ii)	274,531	15,938	20,951	14,845	8,356	334,621	
JOHN C FELMY	(i) (ii)	216,509	19,524	2,395	35,611	18,064	292,103	
KATHERINE E LEWIS	(i) (ii)	192,920	24,547	3,876	21,517	16,525	259,385	
JOHN P KEREKES	(i) (ii)	196,029	15,000	5,080	65,068	24,532	305,709	

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

Identifier	Return Reference	Explanation
	Part I, Line 1a	FIRST CLASS OR CHARTER TRAVEL- FIRST CLASS AIR TRAVEL IS LIMITED TO EXECUTIVE STAFF MEMBERS OTHER STAFF MEMBERS MAY TRAVEL FIRST OR BUSINESS CLASS ONLY WHEN ACCOMPANYING AN EXECUTIVE STAFF MEMBER, A MEMBER COMPANY EXECUTIVE OR GOVERNMENTAL OFFICIAL WHO TRAVELS FIRST CLASS OR BUSINESS CLASS, OR, FOR INTERNATIONAL FLIGHTS, WHEN EXTENUATING CIRCUMSTANCES JUSTIFYING TRAVELING BUSINESS CLASS FIRST OR BUSINESS CLASS AIR TRAVEL MUST BE APPROVED IN ADVANCE BY AN EXECUTIVE STAFF MEMBER, AND THE EMPLOYEE MUST PROVIDE THE JUSTIFICATION ON THE EXPENSE REPORT FIRST CLASS TRAIN PASSAGE IS AN ACCEPTABLE ALTERNATIVE TO COACH AIR FARES OF EQUAL OR GREATER VALUE IT'S NOT API'S PRACTICE TO CHARTER TRAVEL TRAVEL FOR COMPANIONS- INSTANCES IN WHICH A SPOUSE ACCOMPANIES AN EMPLOYEE TRAVELING ON BUSINESS AT API EXPENSE ARE LIMITED AND APPROVED IN ADVANCE IN SUCH AUTHORIZED CASES, UNLESS THE STRICT LEGAL DEFINITION OF BUSINESS PURPOSE IS MET, THE REIMBURSEMENT IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE TAX IDEMNIFICATION AND GROSS UP PAYMENTS- FOR EMPLOYEES WHO QUALIFY TO PARTICIPATE IN THE NON-QUALIFIED RETIREMENT INCOME PLAN, API PAYS TAXES DUE ON THE ACCRUED BENEFITS AS THEY ARE AWARDED TO THE PARTICIPANTS THESE TAX PAYMENTS ARE TREATED AS AN ADVANCE AND NETTED FROM THE ACCRUED BENEFITS TO THE PARTICIPANTS UPON DISTRIBUTION HEALTH OR SOCIAL CLUB DUES OR INITIATION FEES- REIMBURSEMENT OF CLUB DUES TO AN EMPLOYEE FOR MEMBERSHIP IN ANY CLUB ORGANIZED FOR PLEASURE, RECREATION, OR OTHER SOCIAL PURPOSE (I E , COUNTRY CLUBS, LUNCHEON CLUBS, AND AIRLINE AND HOTEL CLUBS) IS LIMITED AND REQUIRES EXECUTIVE STAFF APPROVAL EMPLOYEES WHO HAVE BEEN REIMBURSED FOR CLUB DUES MUST ANNUALLY ACCOUNT FOR THEIR BUSINESS USE, AND NON-BUSINESS USE IS TREATED AS TAXABLE INCOME TO THE EMPLOYEE API OFFERS ALL WASHINGTON, D C EMPLOYEES AN OPPORTUNITY TO JOIN A LOCAL HEALTH CLUB AT A DISCOUNTED RATE API PAYS A PORTION OF THE DUES ($13 42 PER SEMI-MONTHLY PAY PERIOD) AND TREATS THIS PORTION AS TAXABLE INCOME TO THE EMPLOYEE
	Part I, Line 4a	LINE 4A KENDRA MARTIN- $169,167, BYRON M CAVANEY JR - $350,000 LINE 4B PARTICIPANTS IN THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLAN CAVANEY, JR , BYRON M , FORD, JAMES E , CRAIG, JIM C , HARGETT, BRENDA S , RINN, MICHELE E , NG, HARRY M , GRECO, ROBERT L , MORRIS, DOUGLAS W , PLATNER, MICHAEL L , MODINE, JOHN D , HUNT, JR , ALVIS T , FELMY, JOHN C PAYMENTS FROM THE AMERICAN PETROLEUM INSTITUTE SUPPLEMENTAL BENEFITS PLAN CAVANEY, JR , BYRON M - $2,025,731

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Schedule L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions with Interested Persons

▶ Attach to Form 990 or Form 990-EZ.
▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Part I Excess Benefit Transactions (section 501(c)(3) and section 501 (c)(4) organizations only).

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b

1 (a) Name of disqualified person	(b) Description of transaction	(c) Corrected? Yes	No

2 Enter the amount of tax imposed on the organization managers or disqualified persons during the year under section 4958 . . . . . ▶ $

3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization . . . . . ▶ $

Part II Loans to and/or From Interested Persons

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 26, or Form 990-EZ, Part V, line 38a

(a) Name of interested person and purpose	(b) Loan to or from the organization? To	From	(c) Original principal amount	(d) Balance due	(e) In default? Yes	No	(f) Approved by board or committee? Yes	No	(g) Written agreement? Yes	No
Total . . . . . ▶ $										

Part III Grants or Assistance Benefitting Interested Persons

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of grant or type of assistance

Part IV Business Transactions Involving Interested Persons

To be completed by organizations that answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues? Yes	No
REX W TILLERSON	CHAIRMAN	129,222	API HAS CONTRACTS WITH EXXON MOBIL BIOMEDICAL SCIENCES, INC TO CONDUCT VARIOUS SCIENTIFIC STUDIES REX W TILLERSON IS AN OFFICER OF EXXONMOBIL CORPORATION AND SERVES AS A DIRECTOR ON API'S BOARD THE SELECTION OF EXXONMOBIL BIOMEDICAL SCIENCES, INC AS A CONTRACTOR OCCURRED IN THE NORMAL COURSE OF API'S BUSINESS BASED ON TECHNICAL CAPABILITIES AND NEITHER BOARD MEMBER WAS INVOLVED IN THE VENDOR SELECTION		No
RD DAN NELSON	BOARD MEMBER	129,222	API HAS CONTRACTS WITH EXXON MOBIL BIOMEDICAL SCIENCES, INC TO CONDUCT VARIOUS SCIENTIFIC STUDIES R D DAN NELSON IS AN OFFICER OF EXXONMOBIL CORPORATION AND SERVES AS A DIRECTOR ON API'S BOARD THE SELECTION OF EXXONMOBIL BIOMEDICAL SCIENCES, INC AS A CONTRACTOR OCCURRED IN THE NORMAL COURSE OF API'S BUSINESS BASED ON TECHNICAL CAPABILITIES AND NEITHER BOARD MEMBER WAS INVOLVED IN THE VENDOR SELECTION		No

SCHEDULE O (Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990

▶ **Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.**

OMB No 1545-0047

2008

Open to Public Inspection

Name of the organization
AMERICAN PETROLEUM INSTITUTE

Employer identification number
13-0433430

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	MAINTAINING QUALITY-The increasingly international nature of the petroleum business is evident in API's approach to certifying that products meet the industry's exacting standards of quality Since 1924, API has licensed oilfield equipment manufacturers to use the API monogram, recognized as a mark of quality around the world API licenses motor oils for use in both gasoline and diesel engines API also certifies inspectors of storage tanks, pressure vessels, and piping

Identifier	Return Reference	Explanation
Form 990, Part III, line 4d	Other Program Services	EDUCATION- API organizes seminars, workshops and symposia on issues vital to the industry's livelihood It provides training materials that help professionals in the oil and gas business meet regulatory requirements and industry standards

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 1		API'S EXECUTIVE COMMITTEE CONSISTS OF 10 MEMBERS OF THE BOARD MEMBERS INCLUDE THE API CHAIRMAN AND TREASURER OF THE BOARD, WITH REPRESENTATION OF THE TOP SIX DUES-PAYING MEMBERS, AND THE REMAINING FOUR MEMBERS CHOSEN PRINCIPALLY FROM THE LARGEST DUES-PAYING MEMBERS, INCLUDING AS MANY AS TWO INDEPENDENT PETROLEUM PRODUCERS THE EXECUTIVE COMMITTEE HAS THE AUTHORITY TO EXERCISE ALL OF THE POWERS OF THE BOARD OF DIRECTORS IN THE ABSENCE OF ACTION BY THE BOARD, EXCEPT TO AMEND THE BYLAWS OR AS OTHERWISE LIMITED BY LAW ITS RESPONSIBILITIES INCLUDE LONG-RANGE PLANNING, PROGRAM AND BUDGET DEVELOPMENT, AND OVERSIGHT AND ADMINISTRATION

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 2		BUSINESS RELATIONSHIP ALBRECHT, WILLIAM E , CARRIG, JOHN A , CAZALOT, CLARENCE P , GALLOGLY, JAMES L , HACKETT, JAMES T , HEMINGER, GARY R , HINCHMAN, STEVEN B , IRANI, RAY R , KIRKLAND, GEORGE, KURZ, KARL F , MORGAN, JOHN, MULVA, JAMES J , NELSON, R D DAN, O'REILLY, DAVID J , ROBERTSON, PETER J , TILLERSON, REX W FAMILY RELATIONSHIP HUNT, RAY L , HUNT, W HERBERT

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 4		In October 2008, API's Board of Directors approved a resolution to reduce the maximum board size from 125 to 81 members In October 2009, API's Board of Directors approved a resolution to modify the bylaws effective January 1, 2010 to accomplish the following governance changes (1) eliminate the Honorary class of API membership, (2) reduce the maximum Board size from 81 members to no more than 51 members, (3) eliminate ex-officio directors, except for API's President, (4) clarify that only one representative per member company shall sit on the Board and that this shall be the highest-ranking executive from the member company, (5) create one additional seat on the Executive Committee for a representative of the General Membership Committee, (6) provide that the board of directors will vote in all new directors, (7) designate the API officers as the Chairman of the Board, the President, the Chair of the Finance Committee and the Secretary, although the Board may name other such officers as it deems necessary, and (8) create a Finance Committee to assume all fiscal responsibilities of API, including audit oversight The Chair of the Finance Committee will be a member of the Executive Committee and an officer of API The Chair of the Finance Committee will have responsibilities of the former treasurer, including receipt and disbursement of API funds, oversight of the external audit, and oversight of API membership recruitment He/she shall be assisted by API staff designated by the President

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 6		API IS A TRADE ASSOCIATION WITH MEMBERSHIP DRAWN FROM THE OIL AND NATURAL GAS INDUSTRY AS DESCRIBED BELOW, API'S MEMBERS PARTICIPATE IN THE ELECTION OF THE BOARD REGULAR ELECTED BOARD MEMBERS HAVE FULL VOTING RIGHTS API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OTHER EX OFFICIO MEMBERS DO NOT HAVE VOTING RIGHTS HONORARY DIRECTORS HAVE NO VOTING RIGHTS

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 7a		ONE-HALF OF THE BOARD MEMBERS IN A GIVEN YEAR ARE ELECTED BY THE BOARD OF DIRECTORS THE REMAINING ELECTED BOARD MEMBERS ARE ELECTED BY THE MEMBERSHIP

Identifier	Return Reference	Explanation
Form 990, Part VI, Section A, line 10		API'S FORM 990 WAS PREPARED BY API STAFF AND REVIEWED BY ITS EXTERNAL ACCOUNTING FIRM PRIOR TO FILING, THE FORM 990 WAS INCLUDED WITH THE MATERIALS FOR THE AUDIT COMMITTEE'S ANNUAL MEETING IN SEPTEMBER 2009, AND REVIEWED DURING THE MEETING A COPY OF THE FORM 990 WAS PROVIDED TO THE EXECUTIVE COMMITTEE PRIOR TO FILING

Identifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 12c		API's Standards of Conduct policy includes provisions related to avoiding any act that may result in a conflict of interest On an annual basis, all employees are asked to confirm their compliance with the Standards of Conduct policy Any employee who is aware of a violation of this policy must take appropriate action so that the violation is promptly addressed This may include reporting a violation to an Executive Staff member or to an externally-operated ethics hotline All reports are assigned to an appropriate Executive Staff member for investigation and resolution and a report of all incidents are provided to the Audit Committee each year The Board of Directors adopted a conflict of interest policy in 2008 that requires full disclosure of all actual and potential conflicts The disinterested members of the API Executive Committee shall make a determination as to whether a conflict exists and what subsequent action is appropriate (if any) A copy of the policy is provided to all Board members who are requested to complete and sign an acknowledgment and disclosure form

Identifier	Return Reference	Explanation
Form 990, Part VI, Section B, line 15		COMPENSATION FOR API'S PRESIDENT & CEO, OTHER OFFICERS, AND KEY EMPLOYEES ARE REVIEWED AND APPROVED BY THE EXECUTIVE COMMITTEE ON AN ANNUAL BASIS, BASED ON PERFORMANCE REVIEWS, EXTERNAL COMPARABLE DATA OBTAINED FROM CONSULTANTS, AND OTHER RELEVANT INFORMATION THE PRESIDENT & CEO'S COMPENSATION IS BASED ON A WRITTEN CONTRACT APPROVED BY THE EXECUTIVE COMMITTEE A REVIEW WAS CONDUCTED IN 2009

Identifier	Return Reference	Explanation
Form 990, Part VI, Section C, line 19		NO DOCUMENTS AVAILABLE TO THE PUBLIC

Identifier	Return Reference	Explanation
990, PART VI, LINE 1B	VOTING STATUS OF API'S PRESIDENT	API'S PRESIDENT IS AN EX OFFICIO VOTING MEMBER OF THE BOARD OF DIRECTORS AND, BY DEFINITION AS A COMPENSATED OFFICER, IS NOT INDEPENDENT

Identifier	Return Reference	Explanation
FORM 990, PART VI, LINE 9B	EXPLANATION OF STATE COUNCILS	API OPERATES STATE PETROLEUM COUNCILS LOCATED IN VARIOUS STATE CAPITALS THESE ARE NOT SEPARATE LEGAL ENTITIES BUT OPERATE AS BRANCH OFFICES OF API UNDER LOCAL TRADE NAMES THERE ARE ALSO SEVERAL UNRELATED LOCAL CHAPTERS THAT EXIST THAT MAY USE THE API NAME, BUT THEY ARE SEPARATE LEGAL ENTITIES FROM API

Additional Data

Software ID:
Software Version:
EIN: 13-0433430
Name: AMERICAN PETROLEUM INSTITUTE

Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

	Business Code	(A) Total Revenue	(B) Related or Exempt Function Revenue	(C) Unrelated Business Revenue	(D) Revenue Excluded from Tax under IRC 512, 513, or 514
a MEMBERSHIP DUES	900,099	159,493,855	159,493,855		
b CERTIFICATION PROGRAM	900,099	21,773,056	21,773,056		
c PUBLICAtions royalties	900,099	8,964,764	8,964,764		
d MEETING REVENUE	900,099	4,215,380	4,215,380		
e CERTIFICATION FEES	541,900	3,938,555		3,938,555	